## **IMP 111** International Marketing Strategy

Organizational configuration of international activities and market selection

- Type of market entry as well as the type of market development
- Strategic decisions of International Marketing
- Market development (standardization versus differentiation).
- Coordinating perspective of international marketing.
- Identifying problems that arise for a provider of market-related feedback from the simultaneous processing of country markets and the resulting strategic options.

**Assessment: Project (Group grade)** 

Lecturer: Prof. Dr. Rüger-Muck ECTS: 3